



FED3

US Department of
Veterans Affairs

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Department of
Veterans Affairs

- ◆ **Doing Business with VA**
- ◆ **Small & Large Business Opportunities**
 - **Forecast of Contracting Opportunities**
 - **Federal Business Opportunities**
 - **Contact the individual offices**
- ◆ **Procurement data**
- ◆ **Current Organization and Process**
- ◆ **Transformation Concept**
- ◆ **Regional Offices**
- ◆ **Questions**

- ◆ The Department of Veterans Affairs (VA) operates:
 - Nationwide system of hospitals, and clinics
 - Veterans Integrated Service Networks (VISN),
 - Data processing centers
 - National Cemeteries
 - National Acquisition Center
 - Veterans Benefits

We purchase these goods and services on a national, regional, and local level.

What does VA buy?

Each facility purchases a considerable amount of its requirements from both local and nationwide sources.

- Equipment, supplies, and materials for facility operation
- Maintenance and repair of medical and scientific equipment
- Building construction, maintenance, and repair
- Custodial Services
- Grounds Maintenance

Doing Business with VA

Upcoming Work

- ◆ Forecast of Contracting Opportunities
Office of Small and Disadvantaged Business Utilization
<http://www4.va.gov/osdbu/>

- ◆ Federal Business Opportunities (FBO)
<http://www.fbo.gov> or www.FedBizOpps.gov

- ◆ Contact the Facility

- Network Contracting Managers
- Facilities Engineer
- Building Manager

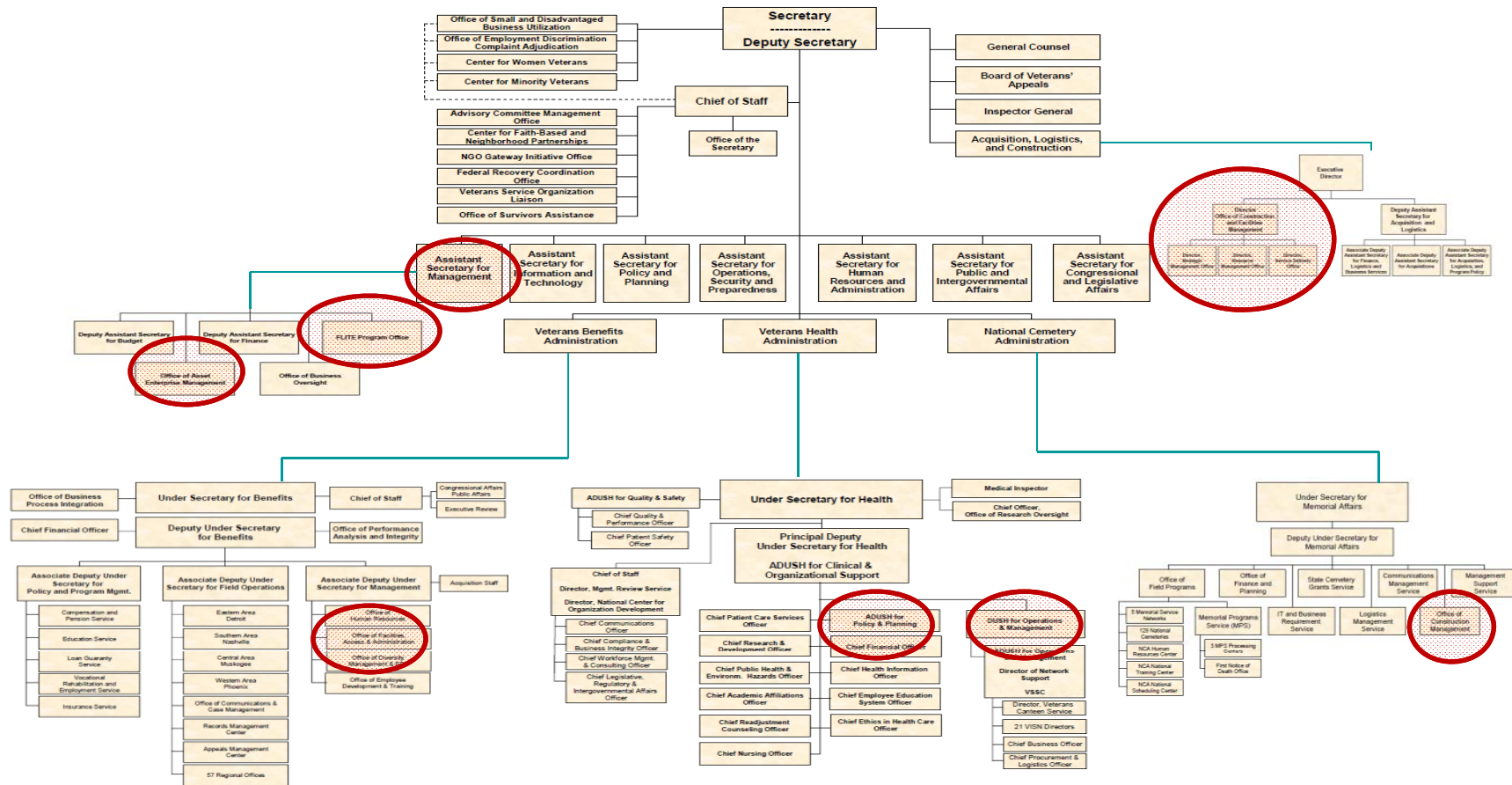
- ◆ Contact CFM

- Contracting Staff
- Regional Directors

Doing Business with the Department of Veterans Affairs

- ◆ **VA Home Page**
 - <http://www.va.gov/>
- ◆ **Map of Veterans Integrated Service Networks (VISN)**
 - http://www2.va.gov/directory/guide/division_flash.asp?dnum=1
- ◆ **Office of Small and Disadvantaged Business Utilization**
 - <http://www4.va.gov/osdbu/>
 - <http://www.vetbiz.gov/>
- ◆ **Office of Construction & Facilities Management**
 - <http://www.cfm.va.gov/index.asp>
- ◆ **Federal Business Opportunities**
 - <http://www.fbo.gov> or www.FedBizOpps.gov

Current Organization



T-21 TRANSFORMATION OPTIONS

1. Improve existing processes

- Incrementally improve existing processes and clarify roles
- Address shortfalls in normal budget process
 - Pros: Least organizational churn
 - Cons: Least opportunity for transformational results

2. Expand CFM construction program management role

- Greater role in planning of major construction projects
- New role: Planning and acquisition minor construction
 - Pros: Leverages existing CFM capabilities
 - Cons: Does not address facilities life-cycle opportunities

3. Establish enterprise facility management system

- ✓ - Move to a VA corporate system of policies and processes
- Integrate FM functions to maximize life-cycle performance
 - Pros: Opportunity for transformational results
Corporate management, decentralized execution
 - Cons: Requires major effort to deploy system
Some organizational churn in transition

4. Establish enterprise facilities mgmt. organization

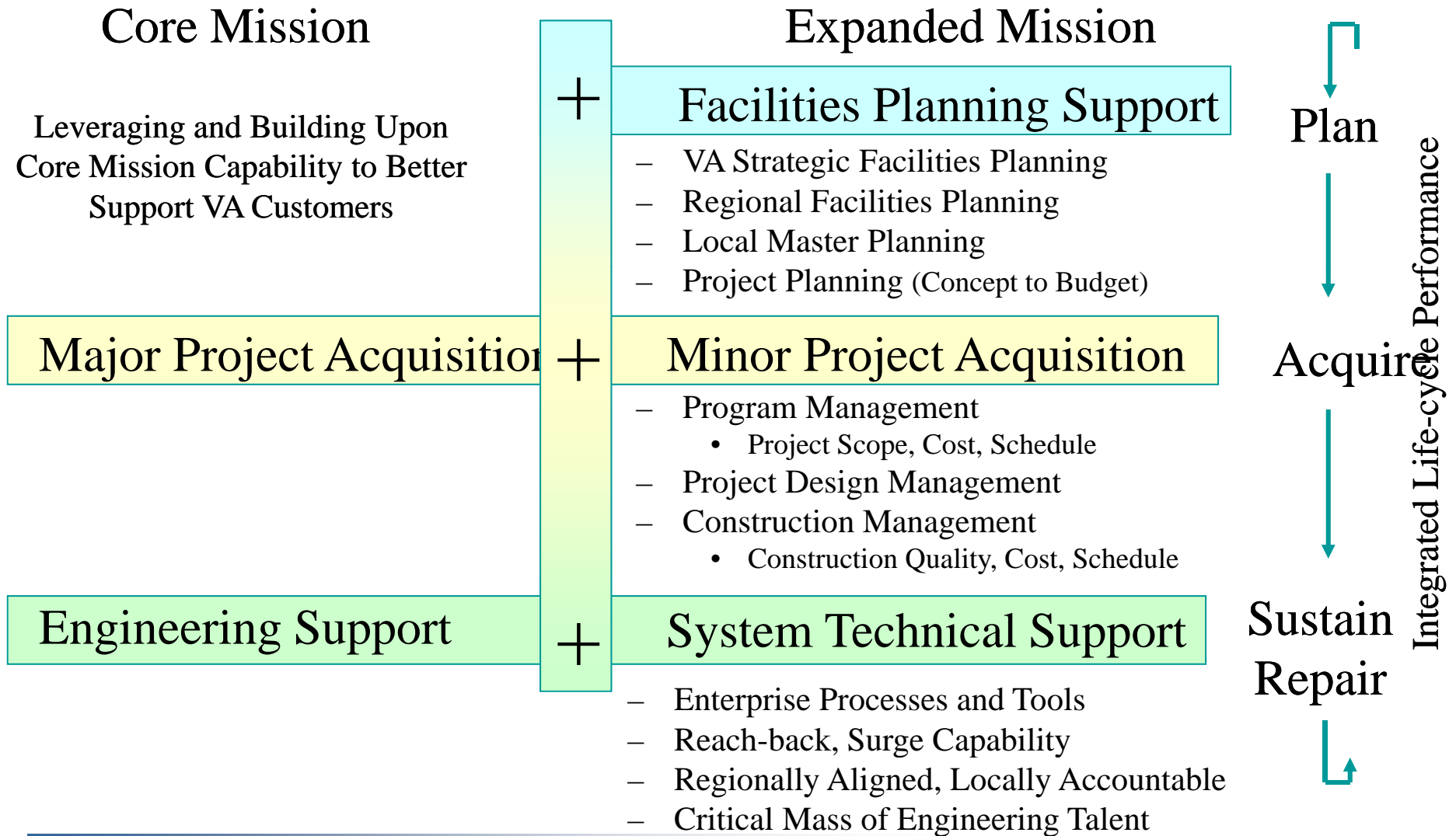
- Move to a VA corporate FM organization
- Realign FM staffing and resources life-cycle performance
 - Pros: Opportunity for transformational results
Corporate management, decentralized execution
Allows maximum ability to reshape workforce
 - Cons: Requires maximum effort to deploy system
Creates maximum organization churn in transition

Evaluation Criteria	OPT	OPT	OPT	OPT
	1	2	3	4
Establishes corporate management	-	~	+	+
Decentralizes execution of FM service delivery	~	~	+	+
Improves VA facility planning outcomes	-	+	+	+
Improves VA facility acquisition outcomes	-	+	+	+
Improves VA sustainment outcomes	-	-	+	+
Clarifies facility management roles and responsibilities	-	~	+	+
Increases reach-back capability & technical depth	-	+	+	+
Maximizes return on facilities on investment (ROI)	-	~	+	+
Complies with intent of PL 109-461 sec 312A	-	~	+	+
Follows recommendations of independent analysis	-	~	+	+
Least challenging to implement	+	~	~	-

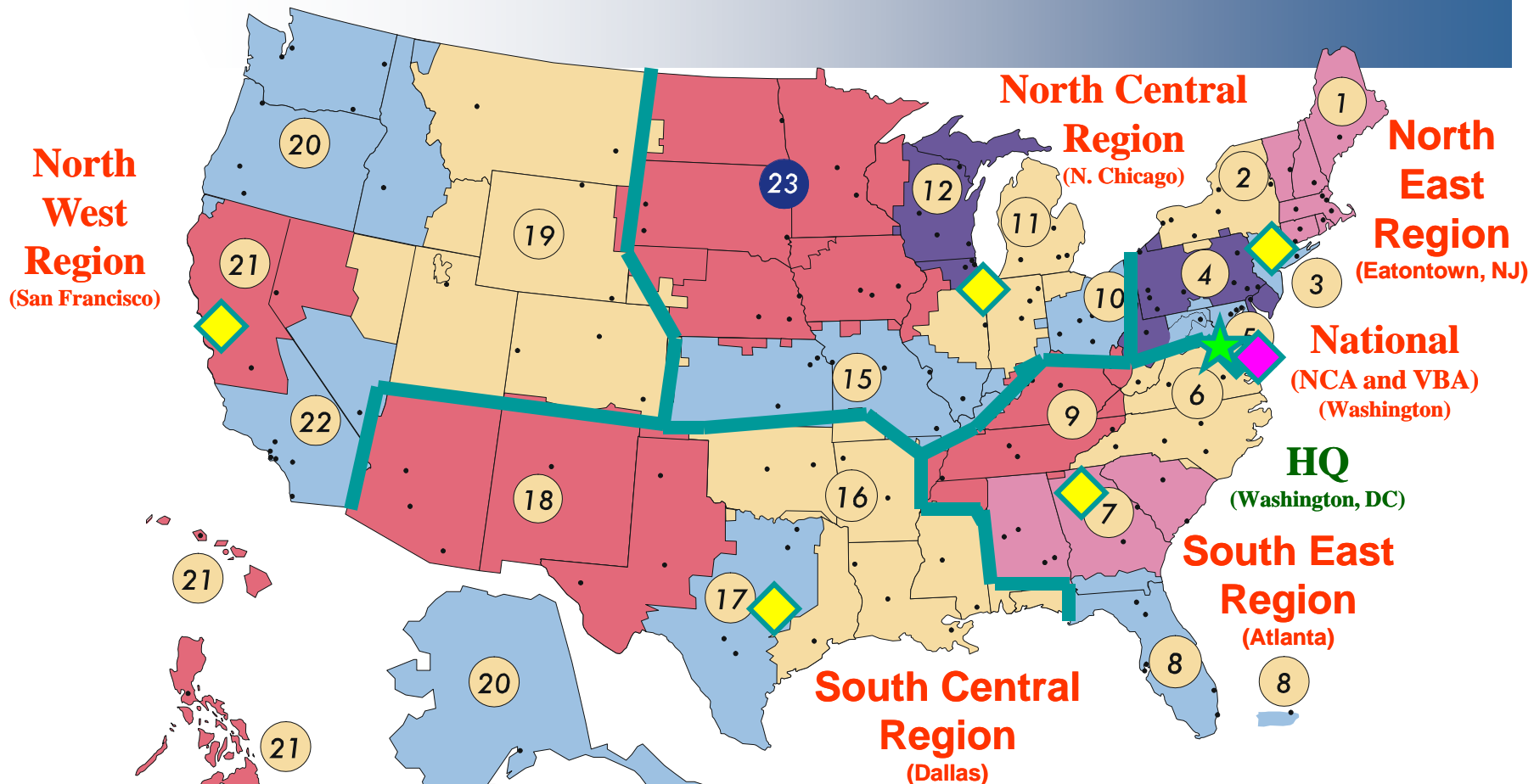





T-21 Recommendation: Option 3

Establish Enterprise Facilities Management System



CFM SUPPORT OFFICE PLATFORMS



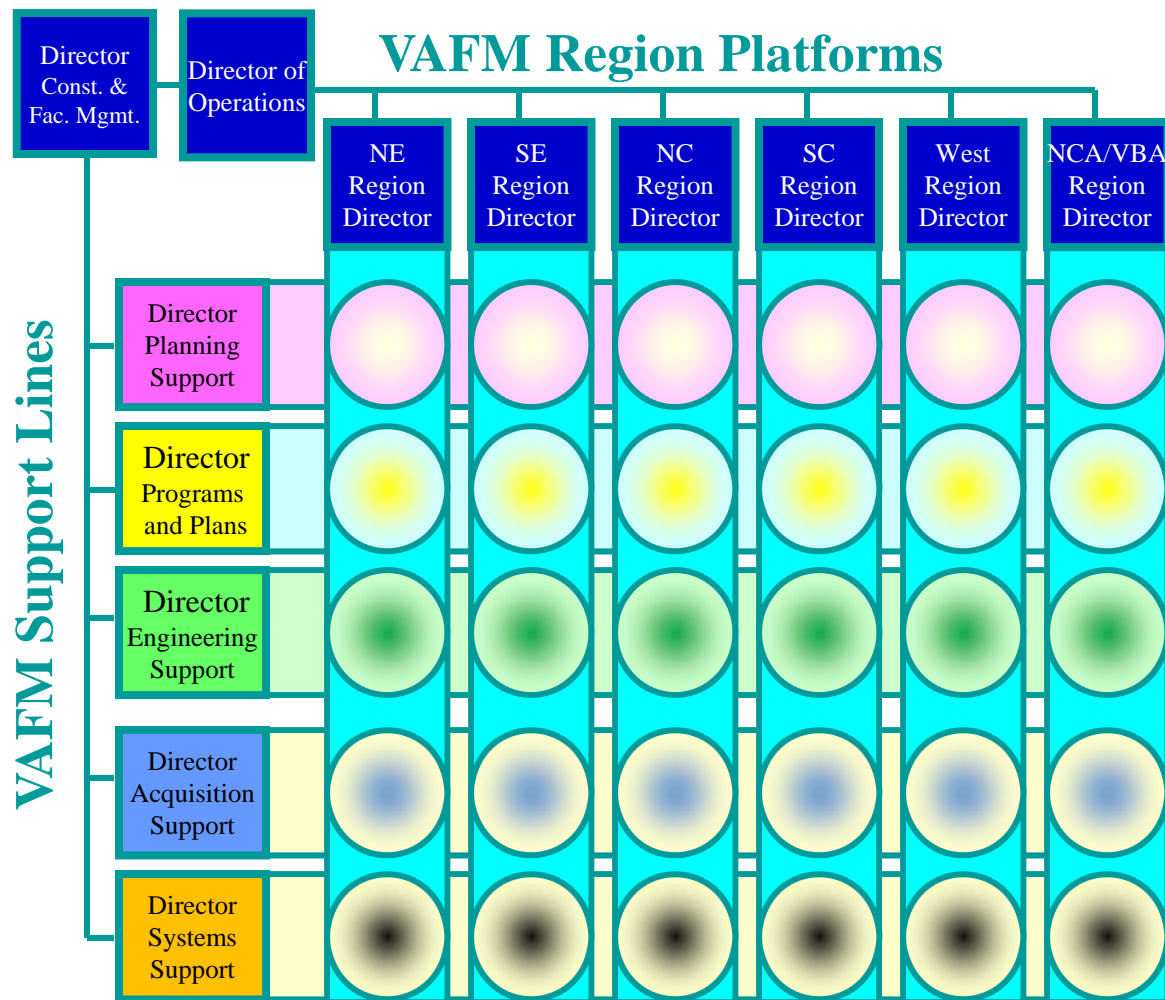
-  CFM HQ Office
-  CFM Regional Support Office (VHA)
-  CFM National Support Office (NCA-VBA)

CFM OPERATIONAL MODEL

Matrix Organization

Keys to Success:

- ◆ Clear Roles and Responsibilities
 - Horizontal (process)
 - Vertical (execution)
- ◆ Accountability to Customers for Results
 - Performance Metrics
- ◆ Effective 360 Communications
 - Internal
 - External
- ◆ Interoperability
 - Shift Resources
 - Shift Workload

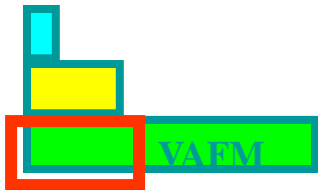


Vertical Responsibilities:
 Customer Support, Integration, Execution Management

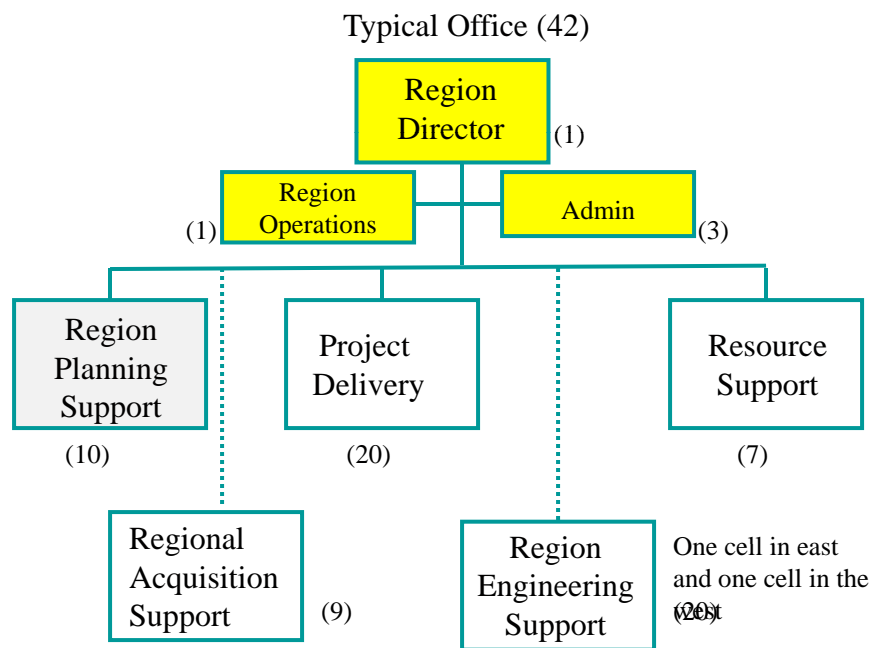
Horizontal Responsibilities:

Process, Resource, and Community Management

Office of Acquisition, Logistics and Construction



Organization and Staffing



- Maximize Support of Regional VA Missions
- Integrate With Regional Client Capabilities
- Leverage Regional Contracted Support

Functions

- ◆ Direct Support to Regional Administration Leadership
 - Accountable for Fac. Mgmt. Issues
 - Proactive Communications
 - Budget Development and Support
 - Action Officer for Emergent Issues
- ◆ Effective Regional Execution Mgmt.
 - Planning Support
 - Acquisition Support
 - Sustainment Support
 - Regional Core Competency
 - Reach Back and Interoperability
- ◆ Execute Enterprise Processes in Support of Regional Clients
 - Leverage Enterprise Solutions
 - Support and Train Local Offices
 - Report Regional Performance Metrics